11 STEPS TO PURCHASING YOUR AUSTEC HOME (STATEWIDE) PTY. LTD. OR HOUSE AND LAND PACKAGE

STEP 1 - CHOOSING YOURE PACKAGE

You, our valued client, choose the package which best suits your circumstances.

STEP 2 – LOCATION

You choose the location and the block of land that meets your requirements. We can provide assistance should you require it.

STEP 3 – SECURING YOUR LAND

You place a holding deposit on the land you choose (Note that this is not refundable. If purchase does not proceed).

STEP 4 – QUOTATION REQUEST AND FIRST PART DEPOSIT

You discuss requirements with a Sales Consultant from Austec Homes (Statewide). Detailing all the items you have requested, quotation will be prepared by Austec Homes (Statewide), and upon acceptance by you, a non refundable deposit of \$3,000.00 is paid to enable Austec Homes (Statewide), to prepare plans and specifications, obtaining geotechnical and detailed survey report (Note: This deposit forms part of quotation)

STEP 5 – SECOND PART DEPOSIT

Upon completion of plans we will present them to you for your approval, a further non refundable deposit of \$12,000.00 is paid to enable Austec Homes (Statewide) to prepare engineer plans, obtaining home warranty, lodging of plans to your local council, obtaining a construction certificate and other administration costs, (Note: This deposit forms part of quotation)

STEP 6 - THE LOAN

You complete a loan application with the relevant lending institution that will explain the details of your loan and obtain loan approval. A copy of approval and A.C.C is required by Austec Homes (Statewide).

STEP 7 – YOUR LAND

You see your solicitor and exchange contracts on your land and proceed to settle (On) your land, (Note that stamp duty is payable on the land only. You do not pay stamp duty on the house.

STEP 8 - COLOUR SELECTION

You choose all the colours of your new home, from bricks and roof tiles to kitchen and paint colours, from our extensive range. Our colour consultant will assist you in coordinating the colour scheme of your new home.

STEP 9 – BUILDING AGREEMENT

You will be asked to sign a building agreement during the council approval process to enable Austec Homes (Statewide) to commence construction as soon as possible after council approval is obtained.

STEP 10 - YOUR HOME

Once Austec Homes (Statewide) has received approval from local council and any relevant authorities (eg.: Water Board), on your behalf and consent from your lender, Austec Homes (Statewide) commence and complete construction of your home.

STEP 11 – YOUR KEYS

Once your house is completed you will be asked to inspect your home, with one of our representatives, to ensure you are satisfied with our work prior to settlement and you pay Austec Homes (Statewide) the final payment, less your deposit and are handed your keys. Each home carries 3 months maintenance warranty, within 3 months after you are handed your keys Austec Homes (Statewide) would like you to write us should you not be happy with any aspect of your home. We would also like you to write to us letting us know how happy you are with your new home because you, our satisfied client, are the best advertisement we can have.

OUR COMMITMENT TO SERVICE

Throughout the purchasing process your Consultant will be updated regularly on the progress of your home, in conjunction with Austec Homes (Statewide) team, will be available to assist you in every way to ensure your home is a home you would be proud to own and live in, for many years to come

Z:/Austec Homes (Statewide)/Misc/Sales/11 Steps top purchasing your home